**Andrew Dunne**

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**Profile:**

I am an IT & Business student who is interested in the Sales, Marketing and Project orientated work. Currently studying in the National College of Ireland. From my studies I have learned how to perform in the industry I have mentioned above but am striving to gain real degree level experience. Overall goal is to manage and assess projects and personnel. I plan on doing this by obtaining experience in these industries and monitoring work efficiency.

**Education:**

09.14-Ongoing **National College of Ireland, Dublin**

Bsc (Hons) Technology Management

**Modules:** Computer Architecture, HTML Web Design, Regular & Advanced Databases, Business Entrepreneurship, Marketing, Human Resource Management, Software Engineering, Programming, Regular & Advanced Accounting.

***First year project:*** Multimedia Project in first year required me to design and develop an advertising campaign promoting an innovative way to help people who suffer from diabetes.

***Second year project:*** Objective of the project was to implement technology in a modern day business which stored all information on pen and paper. The change was done by introducing excel and Software applications for Business to the company(SAB).

*1st Year Results: 2:1*

*2nd Year Results: 2:1*

Projects available via

09.13 – 05.16 **Colaiste Dhulaigh, Dublin**

PLC in Business and Tourism

**Modules:** Customer Service, Heritage Studies, Irish Culture, Communication, Irish Tourism and Politics, Marketing and Business Practices.

Leaving Certificate 2013

**Technology Skills:**

**JavaScript:** Studied Java for 1 year and successfully achieved 2:1 grade for the year.

**HTML:** Learned how to successfully design and produce a HTML website that functioned without fault.

**Databases:** Studied databases for 2 years and developed payroll accounts and a stock system for a movie rental company.

**SQL:** Obtained a strong understanding of the My SQL language when developing databases, this was done by selecting and creating different queries.

**Microsoft:** Strong understanding of whole Microsoft package, creating multiple Power Point presentations, Excel accounts, Access databases and Word pages every semester.

**Team Work:** Strong team player. Would identify self as a team leader with no hesitation to make drastic decisions effecting future of team. Strong understanding of how team members perform and always try to assist members to get the best out of their ability.

**Career History:**

08.15-Ongoing **Samsung Experience Store,** Dublin

Sales Assistant- (Part time role)

* Excellent experience in up selling, closing the sale and provided an experience that a customer will never forget.
* Inside top 10 salesmen January-July for the carphone warehouse, this consisted of signing up contracts, attaching insurance to phones, adding accessories and providing insights to customers for extra information about the product they are purchasing.
* Managing stock taking audits, filing the daily and weekly banking of the business, diagnosing problems with handset’s and setting targets for each individual in the store to hit with an insight of how to maximise targets.
* Store key holder

04.14-08.15 **Super Valu Malahide,** Dublin

Retail Assistant & Butcher (Part time role)

* Progressed from cashier to butcher counter by performing above standards in the store.
* Responsible for ordering stock, ensuring dates were kept to industry standards(HACCP).
* Monitoring sales and organising products to maximise sales by means of presentation.

**Interests and Achievements**

**Football:** Captain of Swords Celtic Team from age of 11 and still performing.

Captained side to back to back promotions 2012-2014.

**College:** Class representative since 2014 and plan on becoming Student Union vice president by end of 2017.

**Social Media:** Moderator for 3 subreddit’s on the social website Reddit.

**GAA:** Cumann na Mbuncsoil winner in 2012 with St. Cronans S.N.S & Na Feile winner 2013 with Fingallions GAA.

**Referees available on request.**